### **Kellie Kriss, CDRE**<sup>™</sup>

305 Denali Pass Dr. Ste C, Cedar Park TX 78613 KellieKrissRealtor@gmail.com 512-633-1245

#### **CURRICULUM VITAE**

Kellie Kriss is a Certified Divorce Real Estate Expert™ handling the sale of real property in family law cases. With extensive experience in home sales, Kellie is well-versed in building effective relationships with clients to achieve desired outcomes, expand connections, and deliver strategic solutions for both new and experienced home buyers.

Kellie's experience helping divorcing couples with real estate matters highlights her ability to assess the unique personalities, motivations, and relationship dynamics. Her ability to adapt and tailor communication and negotiating styles based on each individual creates an atmosphere where both parties feel acknowledged and respected.

Kellie's passion for the divorce real estate niche comes from a desire to serve her clients to the highest and best. Family Law introduces a challenging component to real estate transactions that need to be addressed professionally and with specific tools and training. In addition, Kellie's passion for and deep experience in volunteer work — especially with young children — makes her uniquely positioned to appreciate and empathize with families who are in distress because of divorce or other upheaval.

#### **CERTIFICATIONS**

Certified Divorce Real Estate Expert (CDRE™)

The Ilumni Institute

Apr 2022 - present

- Anatomy of Divorce
- Divorce Court 101
- The Psychology of Neutrality and Bias
- The Ethics of CDREs
- Qualifying as an Expert
- The CDRE Listing Model
- Landscape of Divorce Finance
- How to Sell a House in Conflict
- CDRF Fair Market Valuations

# Kellie Kriss, CDRE™

RENE - Certified Real Estate Negotiation Expert RCC - Residential Construction Certified CNHS - Certified New Home Specialist	Feb 24, 2022 Apr 11, 2020 Apr 11, 2020	
EDUCATION		
Real Estate License		
Champions School of Real Estate	2016	
Continuing Education		
Real Estate Negotiation Expert	2022	
Code of Ethics	2021	
<ul> <li>10 Common Issues Found in Home Inspection</li> </ul>	2019	
<ul> <li>Real Estate Marketing Principles of Business</li> </ul>	2018	
<ul> <li>Marketing: The Number One Skill to Have</li> </ul>	2018	
<ul> <li>Real Estate Marketing: Buyers Agent</li> </ul>	2017	
<ul> <li>Certified New Home Specialist CNHS / Residential Construction Certified/ RCC</li> </ul>		
<ul> <li>Seller Beware: 32 Buyer Outs in the Real Estate Contract</li> </ul>		

### PROFESSIONAL BACKGROUND

Realtor 2016 - present

Pure Realty

- \$18.5M production
- Gold and 100% club Sales awards
- Top 10 agent production
- Top Team

## Director of First Impressions / Front Office Manager

2014 - 2016

Remax 1 / Pure Realty

• Developed systems for office management and agent assistance

Office Assistant 2011 - 2012

Hunter Pharmacy

• Managed and maintained file system covering remote pharmacists credentials, CE credits, and licensing

# Kellie Kriss, CDRE™

### **TEACHING EXPERIENCE**

Created a Preschool Enrichment Program Creative Wiggles 2011 - 2013

#### **VOLUNTEER WORK**

Classroom volunteer throughout her kids' time in elementary Member of PTA; managed fundraisers for PTA Worked with at-risk preschool kids in early childhood intervention program

### **AWARDS**

Yearly Sales Awards for Quarterly and Annual Production

#### **MEMBERSHIPS**

Williamson County Association of Realtors	2021 - present
NAR - National Association of Realtors	2016 - present
TAR - Texas Association of Realtors	2016 - present
ABOR - Austin Board of Realtors	2016 - present